

FUJI xerox



When you buy from unauthorised resellers,

**THE ONLY
CERTAINTY IS
UNCERTAINTY.**

Don't be foolish to sacrifice long-term benefits for short-term bargains

A Fuji Xerox Multifunction Device (MFD) is an investment in your company's performance and productivity. But if you purchase one from an unauthorised reseller, whose operations may be dubious and unsustainable, you may just be compromising your company's efficiency and equipment investment.

RISK

Dealing with resellers whose operations may be dubious and unsustainable



- They may not be financially stable to exist to service your contract.
- In the event of company closure, Fuji Xerox Singapore will not be able to assist in servicing products purchased from unauthorised resellers.

RISK

Buying one that may use non-genuine parts can cause safety hazards to your company



- Unauthorised resellers may choose to cut corners by repairing instead of replacing critical spare parts such as fuser and these hazardous actions may lead to fire!
- Using non-original or substitute parts, like circuit board, can cause power trip and lead to electrical failure.

RISK

Having non-genuine supplies that may lead to poor quality prints and machine damage



- Drum Life Prompt may be disabled to extend the drum yield. This compromises the machine copy quality and shortens your machine life span.
- They may use non-genuine toner powder that leads to poorer image quality and as this does not meet safety standard, it exposes your company to chemical hazard risks too.

RISK

Facing prolonged downtime when attended by non-professionally trained technicians



- The untrained technicians may not be able to accurately diagnose problems and cause frustration when this affects your business downtime.
- They are unable to obtain any latest firmware upgrades, and this denies your rights to enjoy any additional benefits from improved features.

Why buying from Fuji Xerox Singapore or our authorised resellers make the best business sense



Fuji Xerox dream service

We support your MFD needs via the web, over the phone, from a remote site or through our on-site Customer Service Engineers.



Proactive service and support

With our Electronic Partnership Broadband (EP-BB) device management service, potential issues of equipment performance and consumable supplies can be pre-emptively assessed and solved. Meter reading will also be automatically captured and this gives you more time to focus on what is important for your business.



50 years of trust

We have 50 years of proven track record and experience behind us. Fuji Xerox Singapore and our Authorised Resellers will provide you with quality aftersales service second to none. Plus we offer Total Satisfaction Guarantee as part of our Customer Satisfaction commitment.



Professionally trained personnel

Our personnel are professionally trained and we can give you the latest firmware upgrades to ensure your machine's peak and consistent performance.



Nothing but genuine parts

We use only genuine parts. Your machines enjoy a longer lifespan and your print quality stays at its best.

Quick checklist to choosing your preferred Document Solutions Partner before you make the call:

- ✓ Does your vendor have a legitimate website?
- ✓ Does your vendor offer ease and peace of mind with proactive service and support?
- ✓ Is your vendor providing you solutions and services that meet your needs?
- ✓ Is your vendor a partner and Authorised Reseller of Fuji Xerox Singapore?
- ✓ Is your vendor able to offer Total Satisfaction Guarantee?

Your business deserves better. Trust only Fuji Xerox and our Authorised Resellers.



Scan the QR code for the list of Authorised Resellers.

Visit www.fujixerox.com.sg to find out how you can safeguard your investment.

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